

# Josh Espy

(207) 751-6127



joshespy@gmail.com



lim Linkedin.com/in/joshespy



Joshespy.com

# **Career Overview**

I'm a designer and entrepreneur who thrives at the intersection of design and business. I have managed and delivered design as a service and as a product. I'm energized by taking radical responsibility for the complete process, from customer discovery through fabrication, pushing myself to create real value by deeply understanding and balancing the needs of the customer and the business.

# Education

## Middlebury College 2013-2017

Bachelor of arts - architectural studies Summa cum laude

## **University College Dublin**

Richview School of Architecture Study abroad fall 2014

# Skills

Rhino

Modeling Revit

Fusion 360

Sketchup

Design Sketchina Rendering Adobe Suite Graphic design

## **Fabrication**

Weldina **CNC** milling 3D printing Thermoforming Carpentry **Textiles** 

## Marketing

Website builds SEO & analytics Market research Competitive analysis **UX** studies Public speaking

# **Product Design & Entrepreneurship**

## **CHEFRACK**

## Founder and CEO | 2021-present

#### MARKETING

Invented and brought to market hitch-mounted kitchen product. Conducted market analysis, competitive survey, and quantitative research to identify best customers.

#### **DESIGN AND FABRICATION**

Designed and fabricated 9 iterative prototypes and managed suppliers. Carried out original UX research on target segment and used learnings to improve go-to-market offering.

#### SALES

Built website, optimized with analytics, and established D2C sales channel. Built display and debuted at Outdoor Retailer. Held dozens of guerrilla marketing events. Conducted email marketing via CRM. Sold B2B into Subaru dealerships.

#### PROJECT RECOGNITION

Gear Junkie.com "Best Future Gear of Outdoor Retailer 2023" Feature in Adventureworld Magazine Feature on Big Locals podcast

## Architecture

# Kalorama Lodge Renovation Project Architect | 2020-2021

#### PROJECT MANAGEMENT

Lead multi-phase renovation of historic lodge. Responsible for all design work, pricing, construction set, and coordination.

#### CONSTRUCTION MANAGEMENT

Managed schedule and budget. Sourced all materials. Performed framing, plumbing, electrical, & finish alongside GC.

### Arch 11 Inc.

# Architectural Designer | 2017-2020

#### PROJECT MANAGEMENT

Solely responsible for SD, DD, permit process, construction set, and coordination of \$3.2M residence.

#### **DESIGN**

Contributed to small team on concept, SD, DD, permitting, CD, and CA on residential and commercial projects. Interfaced with clients and managed consultants.

#### PROJECT RECOGNITION

American Architecture Award AIA Colorado Award of Merit MCA Chairman's Award Feature on America ByDesign TV program (S1 E4)

Historic Boulder Landmarks of The Future Award